



London Hydro Selects BelAir Networks for Smart Meter WAN

London, ON — October 13, 2009 — Following an extensive request for proposal process, BelAir Networks wireless technology has been selected by London Hydro to interconnect their advanced metering infrastructure (AMI). London Hydro owns, operates and maintains a 2609 kilometer (1621 mile) network of overhead and underground power lines. BelAir Networks reseller, Capella Telecommunications, is supplying network design, installation and integration support for the Smart Meter wireless wide area network (WAN) deployment.

"London Hydro's Smart Meter initiatives represent an investment in our business, our community and the environment, so the wireless WAN needs to manage the AMI traffic loads effectively while giving us the ability to support other applications on the same network," said Vinay Sharma, CEO, London Hydro. "BelAir Networks gives us the performance, security, reliability and scalability to address current and future requirements."

The London Hydro Smart Meter WAN design is based on BelAir Networks flagship BelAir200 wireless nodes, each configured with 4 backhaul radios. Nodes interconnect via multiple point to point and point to multipoint connections to create a resilient, high-performance wireless WAN. BelAir Networks patented switched architecture delivers high-capacity as well as the extremely low latency critical to control and management applications.

Based on the request for proposal issued in early 2009, critical success factors for the network included:

- Open architecture and standards-based
- Affordable, effective, flexible, scalable and has longevity
- Ability to manage AMI traffic loads with sufficient room for growth
- Resilient, robust, secure and reliable
- Local support

"There was tough competition and a very thorough review process so Capella Telecommunications is proud to have won the contract to design, supply and install BelAir Networks wireless technology in London Hydro's Smart Meter WAN," said Norm Slater, President, Capella Telecommunications. "Smart Grid networks are a strategic focus for Capella and the high capacity, low latency wireless WAN architecture that we've designed for London Hydro, based on BelAir200 wireless nodes, is an ideal network model for progressive utilities."

About Capella Telecommunications Inc.

Capella is a Value Added Reseller providing the telecommunications industry and utilities with support services and products from world-leading manufacturers. Its focus on customer service and tailoring products to meet customers' specific needs has made Capella a leader in the communications industry. Capella stocks a full line of leading edge equipment for fully integrated video, voice and data solutions. Visit Capella at www.capella.ca



About BelAir Networks

BelAir Networks is the market share leader in Service Provider Wi-Fi solutions. The company's portfolio of indoor and outdoor wireless LAN access points, control and management systems enable service providers, government and businesses to deliver high performance, scalable and flexible managed Wi-Fi services to both enterprise and public users. BelAir Networks solutions provide a compelling return on investment and address the need for public Wi-Fi hot spots and hotzones, secure wireless LAN, cellular data offload, wireless backhaul, surveillance, and smart grid networks. Innovative cable, telecom and mobile service providers and government, education, retail, hospitality, healthcare, mass transit and property management customers use BelAir Networks to drive revenue and improve competitiveness. Founded in 2001, BelAir Networks is a privately held company backed by investment from leading venture capital firms including Comcast Interactive Capital, T-Mobile Venture Fund and Trilogy Equity Partners. For more information, visit www.belairnetworks.com.

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